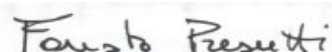


RESEARCHES, TEACHINGS AND PUBLICATIONS ON
OCCUPATIONAL PSYCHOLOGY

- In 2000-2001 he drew up an *agreement with the Order of Work Counsellors and with CONFLAZIO to realize activities and services within the ambit of company troubles and needs* in the province of Frosinone.
- The co-operation between a Training Institute (ISPEF) and the organizations of Work Counsellors (the Order) and of public accountants (Conflazio) allowed to present to companies a global and successful proposal for **THE NEEDS of the WORK ENVIRONMENT and for the requests of young and unemployed people**.
- The advantages of this co-operation are summarized in the following points:
- To offer to work counsellors the possibility to give a good service to companies in the field of planning and vocational training. This service may allow to further qualify the role and the professional function of work counsellors;
 - To give the opportunity to the persons in charge of the Order, of the trade unions, of the organizations and of single work counsellors, in addition to managers and company foremen, of a participation in teaching, in using offices and structures and in buying materials, that can imply an interesting economic remuneration both for work counsellors and for companies;
 - propose professional training activities and services with a continuous and direct contact with companies by the professional work of counsellors, guaranteeing, by this way, efficacy of results and possibilities of working placement to project participants.
- In 1999-2001 he contracted a cooperation with CLAS Lavoro society for vocational training of operators, both of CLAS Lavoro and its partners in Italy, who practice activities of *research and personnel selection*. This cooperation provided that he directed professional training courses based on learning of cultural and scientific models, and on an apprenticeship on didactic training and on methodological experimentation for the acquisition of professional competences to operate in the sector of “**PERSONNEL RESEARCH AND SELECTION**”. CLAS Lavoro has seats in the provinces of Rimini, Forlì-Cesena, Bologna; its partners have seats in the Regions of Marches, Toscana and Sicily.
- In 1999, with “Chiama Lavoro” society, he formed a Professional Training Centre in the province of Pesaro and Urbino, in which he made an activity of research and personnel selection and some professional courses with the financing of European Social Fund and Marches Region. On 12.16.98 the District Administration of Pesaro-Urbino, with a Council decision, approved the F.S.E. financing of the “**SELLING AND COMMERCIAL DISTRIBUTION OPERATOR**” project managed by Chiama Lavoro s.r.l. in cooperation with ISPEF that developed free activities of coordination and tutorship for project realization. With the same Council decision, the District Administration of Pesaro-Urbino financed the “**DEVELOPMENT OF COMPUTER COMPETENCES IN THE CARIBE SRL COMPANY**” project managed by CLAS Lavoro society in cooperation with ISPEF that coordinated project realization. The integrated cooperation among ISPEF and Work Counsellors Company was successful in giving a full service to companies, because it allowed to connect young training exigencies with workers' qualification, needs and abilities of unemployed people and of those who are in search for job with working necessities of company operators and manager and of territory productive forces.

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